QLife Network

QualityLife Intergovernmental Agency

AGENDA

QLife Regular Board Meeting

Thursday, May 23, 2013
Noon
The Dalles City Hall, 313 Court Street
2nd Floor Conference Room

- 1. Call to Order
- 2. Roll Call
- 3. Approval of Agenda
- 4. Approval of April 25, 2013 QLife Regular Board Meeting Minutes
- 5. Financial Reports
 - a. April Financial Reports
 - b. List of Disbursements since Last Meeting
- 6. Action Items
 - a. Review and adoption of Strategic Plan
- 7. Reports
- a. Wi Fi Project Nolan Young
- b. Aristo Operational Management Report John Amery
- 8. Next Meeting Dates:
 - a. Regular Board Meeting June 27, 2013 Noon
- 9. Adjourn

QLife Network

QualityLife Intergovernmental Agency

MINUTES

QLife Regular Board Meeting

Thursday, April 25, 2013
Following Budget Committee Meeting
The Dalles City Hall, 313 Court Street
2nd Floor Conference Room

Call to Order

The meeting was called to order by President Scott Hege at 12:36 p.m.

Roll Call

In attendance: Scott Hege, Erick Larson, Carolyn Wood, Bill Dick

Absent: Brian Ahier

Staff in attendance: Nolan Young, Izetta Grossman, Garrett Chrostek

Visitor: Ken Farner

Approval of Agenda

It was moved by Dick and seconded by Wood to approve the agenda as submitted. The motion carried unanimously; 1 absent.

Approval of February 28, 2013 QLife Regular Board Meeting Minutes

It was moved by Larson and seconded by Wood to approve the minutes of the February 28, 2013 meeting as presented. The motion carried unanimously, 1 absent.

Financial Reports

Young reviewed the February and March Financial Reports; reporting that a long haul transporter signed a 5 year renewal this week.

Action Items

Young reviewed the resolutions. It was moved by Wood and seconded by Larson to Adoption of Resolution 13-001 Authorizing Transfers of Budget Funds Between Categories of the QualityLife Intergovernmental Agency Capital Fund 601 Budget for the Fiscal Year Ending June 30, 2013. The motion passed unanimously, 1 absent.

It was moved by Wood and seconded by Dick to Adoption of Resolution 13-002 Adopting a Supplemental Budget for the QualityLife Intergovernmental Agency Operating Fund (600) and Capital Fund (601) Budgets for the Fiscal Year ending June 30, 2013, Making Appropriations and Authorizing Expenditures. The motion passed unanimously, 1 absent.

Reports

Young reported that the Strategic Plan would come back to the board next month.

Young reported that the Wi Fi Project had run into an issue with easements and was not as far along as predicted. Kramer Field and Sorosis are not complete; Riverfront Park is close to completion.

Wood asked when it was anticipated that QLife would be in a position to send revenue to the City and County. Young explained that with the City and County reallocating the Enterprise Zone funds QLife would still be able to retire debt in FY 14-15. Potentially QLife would be able to return revenue to City and County in FY 15-16, if current revenue growth remained as projected.

Young reported that the Port of The Dalles would like to have a GIG transport ready for their industrial park. QLife may be asked to put a fiber loop in that area – the minimum would be conduit to prepare the site. In response to a question, Young reported that the Downtown Metro loop would be considered in FY 14-15 if funds were available along with a new generator for QLife.

Ken Farner said he was delighted that QLife would be able to give revenue to the City and County, even though that was not the purpose of the Agency to begin with; economic development had always been the focus. He wondered if there was a rate structure that would allow more customers, at a lower rate to grow volume and revenue. Young stated that the rate structure had been updated and that it would allow ISP's to buy larger service that they could then sell at better rates.

Dick asked if downtown could be a GIG Park to attract larger financial companies – he wondered if there was potential there. Young reported that he and Mobley had a conversation with the LSN director regarding the subject and it is generally felt in the industry that GIG City was a good marketing term – however, in reality there weren't that many users needing that kind of service.

Young said that if QLife adopts the Strategic Plan we might develop a plan to grow the system using that plan. It was anticipated that in 2 years we would have the funds to grow the system.

Next Meeting Dates:

Regular Board Meeting May 23, 2013 Noon

Adjourn

Being no further business the meeting was adjourned at 1:15 p.m.

Respectfully submitted:	
Izetta Grossman	
Attest: Erick Larson, Secreta	arv

TO: Qlife Board

Nolan Young, City Manager

FR: Kate Mast, Finance Director

RE: Financial Report for QLIFE – April 2013

BANKING:

QLife monies are deposited into a separate bank checking account. We opened a Money Market Account in December 2008 that we transfer excess funds into when possible to earn interest.

The information below is a comparison of budget to actual revenues and expenditures for the month just ended by fund. This information is not audited, but is reviewed by the Finance Department for clarity and budget compliance.

83% of the year has passed.

Each fund exceptions narrative has four possible paragraphs; 1 - is the beginning balance, 2 - is new revenues, 3 - is expenditures and 4 - if present, is budget changes.

Operations (600):

BUDGET COMPARISONS

	July 1, 2012	to April 30, 201	3	
	Budget	Actual	Percentage	
Beginning Balance	\$ 50,438	\$ 66,849	132.5%	* see below
Revenues	\$ 579,100	\$ 474,465	81.9%	
Expenditures	\$ 313,694	\$ 173,900	51.7%	
Transfers to Capital/Debt Fund	\$ 315,844	\$ 287,131	90.9%	

Cash at Month End \$28,403.51

Exceptions:

- 1) Beginning Balance: * The Beginning Balance figures used here have been audited.
- 2) Revenues:
- 3) Expenditures: No formal action is needed to correct the over-expenditures shown in items a h below, as they are all in the Materials & Services category and that total category budget will not be exceeded this year.

- a. The Engineering Services line item is over-expended by \$1,411.03 due to an increase in new service inquiries that need engineering to complete a cost estimate.
- b. The Special Studies & Reports line item has been over-expended by \$3,000 for the Strategic Plan, which will be reimbursed to QLife through the Strategic Plan Grant.
- c. The Buildings and Grounds line item has been over-expended by \$1,124.80 due to the purchase and installation of a security system for the QLife room that was expected to be completed in the last fiscal year.
- d. The Liability line item was slightly under-budgeted causing it to be over-expended by \$130.00.
- e. The Telephone line item was also slightly under-budgeted, causing to be over-expended by \$7.33.
- f. The Travel, Food & Lodging line item has been over-expended by \$696.02 due to the lunches provided at the Board meetings.
- g. The Miscellaneous Expenses line item has been over-expended by \$111.36 due to the payment of a \$100 Oregon Universal Service Fund late penalty and a PUD new facilities fee for a service at 1112 Cherry Heights for the Bisector Project.
- h. The Pole Connection Fees line item has been over-expended by \$25.43 due to under estimation of costs.
- 4) <u>Budget Changes</u>: A supplemental budget was approved by the QLife Board on April 25, 2013, increasing the anticipated E-Rate Revenue by \$10,000 and increasing the E-Rate expenditure line item by the same amount in order to avoid over-expenditure of that account.

CAPITAL (601):

BUDGET COMPARISONS

<u> </u>	July 1, 20	12 to April 30, 20	013	
	Budget	Actual	Percentage	
Beginning Balance	\$ 219,124	\$ 212,640	97.0%	* see below
Transfers In	\$ 315,844	\$ 287,131	90.9%	
Revenues	\$ 92,500	\$ 66,678	72.1%	
M&S / Capital Outlay / Other	\$ 377,684	\$ 123,249	32.6%	
Debt Expenditures	\$ 249,784	\$ 237,290	95.0%	

Cash at Month End \$ 200,617.90

Exceptions:

- 1) <u>Beginning Balance</u>: * *The Beginning Balance figures used have been audited.* The shortage is due to timing on the St. Mary's redundancy project and is not a problem.
- 2) Revenues: The \$50,000 enterprise payment was received in February.
- 3) Expenditures:
 - a. The Secondary line item has been over-expended by \$134.29 due to additional new services. No action is needed to fix this, as the Capital Outlay category total is not anticipated to be over-expended this year.
- 4) <u>Budget Changes</u>: A supplemental budget was approved by the QLife Board on April 25, 2013, increasing the anticipated Connect Charges Revenue by \$10,000 and increasing the Outside Plan Secondary line item by the same amount to avoid over-expenditures due to new connections. In addition a budget amendment was approved to move \$52,000 from the Reserves for System Improvements line item to the Telecommunications line item to provide for a private party grant match to fund the expansion of the WiFi system to the Discovery Center and various City parks.

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300	* *	BEGINNING BALANCE	4,203	00.	42,030	66,849.23		50,438	16,411.23-
340 344 10 15 20	000	CHARGES FOR SERVICES UTILITY SERVICES UTILITY SERVICE CHARGES LSN CEDITS CONNECT CHARGES	43,862 0 187	46,365.00 106 .00 900.00 481	438,620 1,870	427,050.00 2,700.00	97	526,350 2,250	99,300.00
344	*	UTILITY SERVICES	44,049	47,265.00 107	440,490	429,750.00	98	528,600	98,850.00
340	* *	CHARGES FOR SERVICES	44,049	47,265.00	440,490	429,750.00		528,600	98,850.00
360 361 00	00 0	OTHER REVENUES INTEREST REVENUES INTEREST REVENUES	41	18.84 46	410	190.46	47	200	309.54
361	*	INTEREST REVENUES	41	18.84 46	410	190.46	47	200	309.54
369	00	OTHER MISC REVENUES OTHER MISC REVENUES E-RATE REIMBURSEMENT	999'9	00.	36,663	201.03	121	50,000	201.03-5,676.80
369	*	OTHER MISC REVENUES	999'9	00.	36,663	44,524.23	121	50,000	5,475.77
360	* *	OTHER REVENUES	6,707	18.84	37,073	44,714.69		50,500	5,785.31
390 392 00	00 0	OTHER FINANCING SOURCES SALE OF FIXED ASSETS SALE OF FIXED ASSETS	0	00.	0	00.		0	00.
392	*	SALE OF FIXED ASSETS	0	00.	0	00.		0	00.
390	* *	OTHER FINANCING SOURCES	0	00.	0	00.		0	00.
FUND	TOTAL	. QUALITYLIFE AGENCY FUND	54,959	47,283.84	519,593	541,313.92		629,538	88,224.08

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DETAIL BUDGET REPORT BY CATEGORY 83% OF YEAR LAPSED	/ ************************************	16660
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DETAIL B	/DIV 6000 RRENT**** ACTUAL	4513.00
	DEPT/DIV 6000 QLIFE/ ********CURRENT********* BUDGET ACTUAL %EXP	1666
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81 91 QLIFE CAPITAL FUND 83 10 ESD E-RATE 05 ** OTHER	26320 6666 32986	28713.09 .00 28713.09	109 0 87	263200 36663 299863	287130.90 44323.20 331454.10	1209 1111	000	315844 50000 365844	28713.10 5676.80 34389.90	0 8 9 1 9 1
06 CONTINGENCY / UAFB 88 00 CONTINGENCY 89 00 UNAPROPRIATED ENDING BAL 06 ** CONTINGENCY / UAFB	3750 0 3750	000	000	37500 37500 37500	000	000	000	45000 45000	45000.00 .00 45000.00	000
600 ** ** FINANCIAL OPERATIONS	36736	28713.09	78	337363	331454.10	86	00.	410844	79389.90	81
60 ** ** EXPENSE-ACCOUNT	36736	28713.09	78	337363	331454.10	98	00.	410844	79389.90	81
DIV 9500 TOTAL *****	36736	28713.09	78	337363	331454.10	86	00.	410844	79389.90	81
DEPT 95 TOTAL ****** OTHER USES	36736	28713.09	78	337363	331454.10	86	00.	410844	79389.90	81
FUND 600 TOTAL ******** QUALITYLIFE AGENCY FUND	54949	45662.52	83	519493	461030.66	8	00.	629538	168507.34	73

PREPARED PROGRAM:	05/ GM2 The	~		City of The Dalles REVENUE REPORT 83% OF YEAR LAPSED	Dalles PORT JAPSED		ACCOI	PACACCOUNTING PERIOD	3E 10/20
FUND	601 OUNT	IFE CAPITAL FUND ACCOUNT DESCRIPTION	******** ESTIMATED	CURRENT *** ACTUAL		YEAR-TO-DATE ******* ACTUAL \$REV	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ANNUAL	UNREALIZED BALANCE
300	00 00	BEGINNING BALANCE	18,260	00.	182,600	212,639,77	17 219	.124	24 2
300	*		ω,	00.	82,	12,639.77	7 21	,12	,484.2
300	* *	BEGINNING BALANCE	18,260	00.	182,600	212,639.77	219	,124	6,484.23
331	00 06	INTERGOVERNMENTAL REVENUE FEDERAL REVENUES FEDERAL GRANTS-MISC	0	00.	0	00.		0	00.
331	*	FEDERAL REVENUES	0	00.	0	00.		0	00.
330	* *	INTERGOVERNMENTAL REVENUE	0	00.	0	00.		0	00.
340 344	20 00	CHARGES FOR SERVICES UTILITY SERVICES CONNECT CHARGES	6,041	9,131.75 151	30,413	11,528.31	38 42	,500	30,971.69
344	*	UTILITY SERVICES	6,041	9,131.75 151	30,413	11,528.31	38 42	,500	30,971.69
340	* *	CHARGES FOR SERVICES	6,041	9,131.75	30,413	11,528.31	42	,500	30,971.69
369	00 00 10 00	OTHER REVENUES OTHER MISC REVENUES OTHER MISC REVENUES ENTERPRISE ZONE PAYMENT	4,166	1,000.00	41,660	5,150.00	20 50	000,	5,150.00-
369	*	OTHER MISC REVENUES	4,166	1,000.00 24	41,660	55,150.00 13	32 50	000,	5,150.00-
360	* *	OTHER REVENUES	4,166	1,000.00	41,660	55,150.00	50	000,	5,150.00-
390 391	40 00 90 01	OTHER FINANCING SOURCES OPERATING TRANSFERS IN IF PMT FROM OTHER FUNDS QLIFE OPERATING FUND	0 26,320	28,713.09 109	263,200	287,130.90	09 315	, 844	.00
391	*	OPERATING TRANSFERS IN	26,320	28,713.09 109	263,200	287,130.90 10	315	,844	28,713.10
393	10 00	PROCEEDS- LT LIABILITIES LOAN/BOND PROCEEDS	0	00.	0	00.		0	00.
393	*	PROCEEDS- LT LIABILITIES	0	00.	0	00.		0	00.
390	*	OTHER FINANCING SOURCES	26,320	28,713.09	263,200	287,130.90	315	,844	28,713.10
FUND	ID TOTAL	, QLIFE CAPITAL FUND	54,787	38,844.84	517,873	566,448.98	627	,468	61,019.02

PREPARED 05/01/2013, 15:27:56 PROGRAM: GM267C City of The Dalles		DETAIL	DGET % OF	PORT BY AR LAPSE	ATEGORY			נככסו	Ďί	5/2013
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03 CAPITAL OUTLAY 72 20 BUILDINGS 74 10 COMPUTER EQUIPMENT 20 TELECOMMUNICATIONS EQUIP 76 10 PRIMARY 20 SECONDARY 30 POLE MAKE READY COSTS 03 ** CAPITAL OUTLAY	1291 18958 7247 6041 416 33953	27207.00 26747.25 7744.00 671.23 62369.48	11131 8024 81894 418	12910 33583 72470 30413 4160 153536	187.36 .00 45687.80 28631.58 42631.23 671.23	136 139 140 16	700000000000000000000000000000000000000	15500 71500 71500 86975 42600 221475	15312.64 18812.20 58943.42 4328.77 97262.74	1 1 1 100 130 56
04 DEBT SERVICE 79 50 LOAN PRINCIPAL PAYMENTS 51 CRB PRINCIPAL PAYMENTS 60 LOAN INTEREST PAYMENTS 90 LOAN RESERVE-FUT DEBT PAY 04 ** DEBT SERVICE	17953 0 2861 20814	116263.82 .00 2570.29 .00	648 0 90 571	179530 28610 208140	206567.56 .00 30722.51 237290.07	115 107 114	00000	215444 0 34340 249784	8876.44 .00 3617.49 .00 12493.93	0000 M
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600	56266	181863.59	3 3 3 323	376666	360538.58	9 9 9 9	7000.00	489259 489259	121720.42	75 75
DEPT 60 TOTAL ****** QLIFE	56266	181863.59	323	376666	360538.58	96	7000.00	489259	121720.42	75

15:27:56		DETAIL B	BUDGET 83% OF	REPORT BY YEAR LAPSE				ACCOUNT	PAGE PERIOD 10	,2013
L FUND COUNT RIPTION	DEPT/DIV 950	T/DIV 9500 URRENT****	00 OTHER *******	USES/ ******* BUDGET	USES/ ***********************************	i * i * i * i * i * i * i * i * i * i *	ENCUMBR.	ANNUAL BUDGET	UNENCUMB.	: Н: : %Б: : Д: : Д:
60 QLIFE FUND OTHER USES 05 OTHER 84 15 RSRV FOR SYS IMPROVEMENTS 20 RSRV FOR CO EXPANSION 05 ** OTHER	5667- 0 5667-	000	000	99327 0 99327	000	000	000	0008 0008 8	00.00088	000
600 ** ** OTHER USES	-2995	00.	0	99327	00.	0	00.	88000	88000.00	0
60 ** ** QLIFE FUND	-2995	00.	0	99327	00.	0	00.	88000	88000.00	0
66 EXPENSE-ACCOUNT 660 FINANCIAL OPERATIONS 05 OTHER 84 30 FOR DEBT RETIREMENT 05 ** OTHER	00	000.	00	00	000.	00	00	00	000.	00
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660 ** ** FINANCIAL OPERATIONS	4184	00.	0	41840	00.	0	00.	50209	50209.00	0
66 ** ** EXPENSE-ACCOUNT	4184	00.	0	41840	00.	0	00.	50209	50209.00	0
DIV 9500 TOTAL ******	1483-	00.	0	141167	00.	0	00.	138209	138209.00	0
DEPT 95 TOTAL ****** OTHER USES	1483-	00.	0	141167	00.	0	00.	138209	138209.00	0
FUND 601 TOTAL ******** QLIFE CAPITAL FUND	54783	181863.59	332	517833	360538.58	70	7000.00	627468	259929.42	വ

		QLIFE - LIS	STING OF FINA	NCIAL TRANSACTIONS		
FUND: FISCAL YEAR:			<u>OPERATI</u> 2012-13	NG 600		
PERIOD DETAIL			FROM:	4/17/2013 TO:	5/9/2013	
	Revenue:	Billed as of				
TOTAL:		QLife Monthl	y Billings	BILLING DONE ON THE Pass through billing	HE 20TH	45,315.00 9,131.75 54,446.75
CODE 600.6000.660.53.30 600.6000.660.34.10 600.6000.660.34.50 600.6000.660.53.40 600.6000.660.31.20	Expenditure Gorge.net Commstruct MCEDD The Dalles (NorthSky	tures				34.76 1,713.69 1,000.00 98.60 5,513.00
600.6000.660.58.10 600.6000.660.63.80 600.6000.660.69.70 600.6000.660.32.20	Anzac CGCC Foun City of The I Keith Moble	Dalles	Lunch Scholarshi _l ROW Legal Serv			135.00 2,000.00 1,390.95 1,175.00
TOTAL:						13,061.00

FUND: FISCAL YEAR: PERIOD DETAIL		<u>CAPITAL 60</u> 4 2012-13 FROM:	1 4/17/2013 TO:	5/9/2013	
	Revenue:				
TOTAL: CODE	Expenditures:				
	Columbia State Bank	Commercial L	.oan/Interest		11,494.11
601.6000.660.76.30	NWCPUD	Pole Attachme	ents (LSN)		671.23
601.6000.660.76.10	NorthSky	Bisector			26,747.25
601.6000.660.76.10	Hage	Bisector			1660.56
601.6000.660.76.10	Hage	Bisector			1,298.68
TOTAL:					41,871.83

May 9, 2013

To:

Board of Directors, QualityLife Intergovernmental Agency

From:

Keith Mobley, Convener, Broadband Strategic Plan

Re:

Final version, Broadband Strategic Plan

First, thank you for the time and effort dedicated to the creation of this plan.

And now that we have a plan, I ask that you determine whether you wish to formally adopt it.

If your decision is to adopt it, then the next question would be: What action or actions should follow?

One suggestion I will offer is that we continue to work closely with the Mid-Columbia Economic Development District, through Carrie Pipinich. She is continuing her work on the Washington side on broadband issues, and is alert to opportunities that will arise to work together on both sides of the Columbia.

Another suggestion is that the board now appoint a committee to develop action recommendations on opportunities that will help achieve plan goals and objectives. I am willing to serve on that committee, if you decide to accept this suggestion.

Again, thank you for the opportunity to assist in the development of this plan, and for your good work in helping make it happen.

c: Nolan Young Carrie Pipinich



Wasco County and Q/Life Broadband Strategic Plan

Q/Life

5/1/2013

This planning effort was supported by the State Broadband Data and Development Program and has been funded through an American Recovery and Reinvestment Act (ARRA) grant administered through the National Telecommunications and Information Administration, the Oregon Public Utility Commission and the Oregon Business Development Department.



Wasco County and Q-Life Network Broadband Strategic Plan

Acknowledgements

Wasco County and Q-Life Network wish to thank the community and business members who participated in this planning effort.

Community Development Sector

Organization

Keith Mobley

QLife Network

Dave Karlson Bill Fashing

Google **MCCOG**

Chris Tamarin

Oregon Business Development Department

Paul Ferguson

Wasco County

Dennis Ross

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Wasco County & the Q-Life Network Broadband Adoption and Utilization Strategic Plan

Broadband Vision Statement:

We will leverage current technology planning efforts in our region, the region's broadband infrastructure and our investment in middle-mile fiber plant to enhance our region's economic vitality and quality of life.

Broadband Goals:

- 1. Increase the number of new businesses entering the county and existing business retention and expansion by creating a technically fluent workforce.
- 2. Through digital literacy campaigns, increase adoption and utilization rates of broadband.
- 3. Improve health and education outcomes by leveraging tele-health and on-line learning modalities throughout the county.
- 4. Increase availability of high quality broadband service in ALL Wasco County communities by driving demand through education.

Overview

Broadband is transforming and expanding our ability to communicate, participate, create, educate, inform and compete. Because of this transformation, access to adequate broadband resources and the ability to fully utilize broadband-associated tools and technologies are determining factors in the economic and civic vitality and of our communities.

Today, high-speed broadband is transforming the landscape of America more rapidly and more pervasively than earlier infrastructure networks. Like railroads and highways, broadband



accelerates the velocity of commerce, reducing the costs of distance. Like electricity, it creates a platform for America's creativity to lead in developing better ways to solve old problems. Like telephony and broadcasting, it expands our ability to communicate, inform and entertain. Broadband is the great infrastructure challenge of the early 21st century. But as with electricity and telephony, ubiquitous connections are means, not ends. It is what those connections enable that matters. Yet there are still critical problems that slow the progress of availability, adoption and utilization of broadband.

According to research cited in the National Broadband Plan published in 2010, nearly 100 million Americans do not have broadband today. Fourteen million Americans do not have access to broadband infrastructure that can support today's and tomorrow's applications. More than 10 million school-age children do not have home access to this primary research tool used by most students for homework. Jobs increasingly require Internet skills; the share of Americans using high-speed Internet at work grew by 50% between 2003 and 2007, and the number of jobs in information and communications technology is growing 50% faster than in other sectors. Yet millions of Americans lack the skills necessary to use the Internet. Electronic health records could alone save more than \$500 billion over 15 years. Much of the electric grid is not connected to broadband, even though a Smart Grid could prevent 360 million metric tons of carbon emissions per year by 2030, equivalent to taking 65 million of today's cars off the road. Online courses can dramatically reduce the time required to learn a subject while greatly increasing course completion rates, yet only 16% of public community colleges—which have seen a surge in enrollment—have high-speed connections comparable to our research universities.

The Strategic Planning Process

In 2012, the Oregon Broadband Advisory Committee (OBAC) and the Oregon Business Development Department selected Wasco County and the Q-Life Network to participate in a broadband strategic planning process focused on identifying goals and strategies to increase broadband adoption and utilization in the community. Wasco County and the Q-Life Network is one of eight Oregon communities participating in the broadband planning process funded under a grant from the National Telecommunications and Information Agency's Broadband Telecommunications Opportunity Program (BTOP)¹. The county formed four "community sector" groups (Community Development, Education and Healthcare, Economic Development and Resource Utilization) which have met in planning forums to develop the goals and strategies of this broadband adoption plan. This document presents the outcome of this process.

The County and Q-Life worked with the OBDD to develop its strategic planning process, using a planning template developed by OBDD for all eight participating cities. The planning template encourages wide participation from the community in a series of face to face facilitated planning workshops. In January 2013 the County and Q-Life brought individuals from key sectors in the community together in the first series of workshops to explore the following questions:

¹ The grant is administered by the Oregon Business Development Department



- Why are broadband inclusion, adoption and utilization important in our communities? What's at stake for the economic, social, educational and healthcare future of our communities?
- What parts of our communities are most affected by lack of broadband access, awareness, adoption, and utilization capabilities?
- What barriers prevent broadband access, awareness, adoption and utilization?
- What community assets and opportunities can be leveraged to overcome barriers?

A draft report was distributed to all workshop participants in February, and a follow-up plenary planning session was held in March. In the Plenary session, participants reviewed the draft strategies and goals, and focused on identifying and prioritizing key actions. The planning participants identified **shorter term strategies** that would allow the community to achieve **early impacts** in broadband awareness, access and adoption, as well as **longer term strategies** that will improve broadband adoption, support economic development and education and health development goals, enhance the region's businesses, and eliminate digital divide and equity issues.

Findings

Discussion of the above questions by community members led to the following findings.

Inequities in broadband access, adoption and utilization

- Broadband and technology fluency are essential to a skilled and productive workforce, a connected citizenry, and equitable opportunity for all.
- Income, age, and lack of availability of broadband service contribute to inequities in broadband adoption and utilization.
- Technology can be an asset, but too often is a barrier for underserved communities that
 are without broadband access or economically disadvantaged populations who are
 without devices or the coaching they need to use technology.
- Closing these divides is essential to developing connected and productive citizens and a skilled, digitally-fluent workforce.
- There is a lack of awareness among many in the community of the impact or relevance of broadband in their lives. These may be people with the access and means to adopt broadband but are not motivated now to do so.

Opportunities for Innovation and Improved Healthcare and Education Outcomes

- New health care and education innovations and opportunities made possible by broadband are emerging in the county. These innovations can improve healthcare and education outcomes and reduce cost.
- All emerging healthcare opportunities are dependent on consumers' awareness and adoption of broadband.
- Lack of technology fluency will inhibit the entry of in-home healthcare programs and to patient access to health information.
- The connection between health and education is an important issue for planners now.
 New thinking about the healthcare/education nexus is putting the needs of the individual ahead of systems concerns. There is a new understanding of the child health requirements to support learning. As a result, education/healthcare silos (and silos



between school districts and between Pre-K-12 and higher education) are beginning to dismantle.

Role of Broadband in Economic Development and Community Vitality

- Broadband is an essential for 21st century economic development, including small businesses, the developing technology sector, the agriculture sector, teleworkers and the overall vitality of rural communities.
- Utilization skills among small businesses need to increase in order to have access to global markets.
- In order to keep and attract young people to our rural communities we must be able to offer technology-based economic opportunity.
- High capacity broadband service like that envisioned through the publicly funded Q-Life network can enable Wasco County to remain competitive. The fiber optic network established by Q-Life provides a strong foundation for the expansion of broadband access in our community. It has already made it possible to attract major new employers, such as Google.
- There is more to do to meet the goal of bringing robust, high capacity bandwidth to the region. Broadband service is lacking in most areas outside The Dalles, frustrating opportunities to make telework, health care, social services, and extended education opportunities more immediately and readily available.
- It may be possible to leverage existing fiber and other infrastructure resources, including Q-Life, to eliminate the broadband service inequities that plague the rural areas of the County.

Discussion of the Four Broadband Strategic Goals

The planning process produced four strategic goals that address economic development, community development, education and health, and utilization of resources in the community. The goals and associated strategies are discussed below and arrayed on the summary "Conceptual Broadband Strategic Plan" attachment.

Goal One: Increase the number of new businesses entering the county and existing business retention and expansion by creating a technically fluent workforce.

Adequate, high capacity broadband is essential to businesses large and small, to teleworkers and to the county's important agricultural sector. High quality, high capacity broadband service will enable small businesses to flourish, and attract skilled workers and entrepreneurs to the County. Quality of life is why people choose to live in Wasco County communities but many are prevented from building home businesses or telecommuting due to a perceived lack of broadband service. Service is improving in the region, but broadband needs to be ubiquitously available to optimize economic development. Wireless broadband sufficient for agriculture applications is unavailable. Agricultural uses require a "big/fast mobile pipe" that is "a threshold above the norm."

Q-LIFE WASCO COUNTY

BROADBAND STRATEGIC PLAN

The region has broadband, cheap power and relatively cheap land. Google took note, and established a large presence in The Dalles. The County invested in the establishment of Q-Life, a fiber optic, high-capacity middle-mile network. Planning participants also want to incentivize Intel, Microsoft, Nike and other large employers to encourage employees would be looking for the quality of life and natural beauty the area has to offer to telecommute from the area. The area is also "home" to many "week-enders" and Portlanders with vacation homes. More of these part-time residents would spend more time (and money) here if broadband service were affordable and available to them.

Our Priority Action Agenda:

- 1. Provider collaboration on increasing adoption rates by establishing access 'hubs'. "Hubs" are single locations that have high speed broadband connections and that are open to the public. By establishing additional neighborhood access and business hubs, we can extend broadband to rural communities. A "one hub per year" strategy was proposed to create hubs in Maupin, Dufur, and Tygh Valley. It is important to involve broadband providers in the effort to increase adoption by working with them to establish the neighborhood hubs, along with education efforts on broadband benefits and skills.
- Recruit and support local entrepreneurs in technology fields to start or expand businesses in the county. Develop partnerships to increase business awareness of broadband-linked opportunities, to assist with adoption and utilization skills, and to make technology more accessible to small business.
- Expand bi-state collaboration within Mid-Columbia Region on broadband training, adoption
 and rural access initiatives. The most likely partnerships are between the City of The Dalles and
 Klickitat County because they are already partnering on major assets such as a regional airport.
- 4. Assist fruit growers and other local businesses to adopt broadband-enabled strategies to compete in global markets. Pilot projects can demonstrate the effectiveness of broadband partnerships. A suggested pilot between Q-Life and Polehn Farms could demonstrate the potential of global marketing.

Our Implementation Strategy:

- Explore partnership opportunities between Wasco, Hood River, and Sherman counties, as well as with organizations like the Gorge Technology Alliance, the Small Business Development Center at Columbia Gorge Community College, our agricultural groups, and the County Library System.
- Create a bi-state Regional Center for Innovation. Work with the states, the Federal Communications Commission and other federal, state and local agencies and companies to participate in better linking our educational institutions, workforce development entities, and local businesses to support development of a technically fluent workforce.
- Work with the Oregon State University Extension, business organizations, WyEast Resource Conservation Development Corp. and BPA on assisting fruit growers and others. There are already efforts to use high technology to report water content in soil and other applications, and there may be natural partnerships to be developed.



Long Term Strategies:

 Market the business and quality-of-life benefits of The Dalles and Wasco County as a "connected community" to large employers with a telecommuting workforce. Get CEO's to talk to CEO's to start the business to business conversation.

Goal Two: Through digital literacy campaigns, increase adoption and utilization rates of broadband.

There is a very real broadband opportunity divide between The Dalles and adjacent rural areas. Some rural areas have substandard service while others have limited broadband access. Broadband affordability is also a problem, in both rural and more urban Wasco County communities. Affordability and availability are significant issues, especially for economically disadvantaged individuals and families. But participants in this broadband planning process recognized that low adoption rates also indicate lack of public awareness of the benefits of broadband and its growing necessity. Barriers to adoption may include fear of technology, lack of familiarity with computers, concern about security and privacy, non-English speaking, and doubt about the relevance of the Internet. Even those who own computers may lack the skills to use the Internet to find a job, to pay bills, or find a product or service at a low price.

Our Priority Action Agenda:

- Develop and promote a policy for access to Broadband in the County. Establish a
 "broadband access for all" principle, which will guide policy and determine actions that
 might provide both affordability programs and initiatives to incentivize or subsidize
 development of rural broadband infrastructure.
- 2. Deploy an effective public awareness and outreach campaign that articulates broadband benefits and value proposition. This outreach can draw on many sources for content, including the library system, community college, university extension and the Small Business Development Center (SBDC).
- Establish partnerships to provide digital literacy training. Develop a community-based Technology Users Group with the mission of helping others, "neighbor-to-neighbor", with broadband/ technology utilization skills. Develop agreements with service providers, device retailers, computer support service providers, coffee shops and others to distribute the outreach materials. These materials should include specific information (how to set a password, how to check e-mail, how to use a browser, etc.). Broadband literacy is cultivated by exposure to devices and fast networks. Develop skills centers within libraries, coffee shops, computer labs in schools, "after school" programs, and at other locations to offer access to devices and support for use of broadband technologies.

Our Implementation Strategy:

 Spread the philosophy to all organizations that interface with communities. Meals on wheels, senior centers, counseling centers, the Library, Churches and other service organizations can be recruited to assist with creating awareness of digital literacy and its benefits.

Q-LIFE& WASCO COUNTY

BROADBAND STRATEGIC PLAN

- Create a public awareness campaign using multi-media outlets (pamphlets, videos, online messages, social media, etc.) that publicizes where broadband access is available, what it costs, and what it can do to improve job skills, education and quality of life.
- Find funding to develop a mobile broadband awareness program (perhaps a "broadband van") that can visit communities, the homebound, schools and other community. "There is no substitute for one-on-one coaching" to enable the uninitiated to navigate broadband-enabled technologies. "Neighbor to neighbor" coaching is the best means of supporting broadband utilization skills.
- Involve community institutions to teach digital literacy and broadband skills. "Create an
 army" of mentors, involve families to raise digital skill sets for all generations in the
 family. Coaching can occur via teens to seniors, business-owner-to-business-owner,
 middle-school students to parents, and through after-school programs, library efforts or
 other formally or informally sponsored programs.

Goal Three: Improve health and education outcomes by leveraging tele-health and on-line learning modalities throughout the county.

Broadband is ushering in new modalities of education and health services. Health care services, including monitoring of vital signs, medication management, and face-to-face consultations between patients and doctors will be possible over a broadband link. Seniors won't have to travel to a doctor's office to be monitored. Consultations with major medical centers in other cities will be possible without leaving the local community.

On the education front, students will be able to take courses from educational institutions anywhere in the world over broadband. Virtual schools are developing and educating students today in Oregon, and throughout the country. Distance education is a significant part of the state's "40-40-20" educational goals, and Oregon State University wants to provide on-line courses in partnership with Columbia Gorge Community College.

Our Priority Action Agenda:

- 1. Establish a policy to get broadband access to every address to support healthcare and education service delivery. Work with the State, health care providers, insurers and others to actively promote service delivery via broadband.
- 2. Establish a public/private consortium for collaboration and sharing best practices across the education and healthcare sectors. Involve health care providers, educational institutions and state agencies to work together to address the policy/protocol issues holding back service delivery over broadband. These issues include federal privacy standards, lack of affordable broadband services and user devices, and lack of organizational skills and programs to offer on-line services.
- 3. Initiate a pilot program to test assumptions and develop best practices for using broadband to improve healthcare and/or educational outcomes. Establish a cross-sector pilot project to demonstrate the health and education benefits of broadband adoption and to advance demand for these services in the County.

Our Implementation Strategy:



- Involve Gorge Health Connect, Oregon Health Network, MCMC/MCGC, the County, Columbia Gorge Educational Service District, CGCC, Head Start and other service organizations and educational institutions in framing a regional access policy to insure service is available and affordable to all homes and schools.
- Convene Information Technology professionals from all of the agencies mentioned above as well as regional business IT professionals to identify best practices, standards and learning resources that can be put to use in promoting access to broadband.
- Develop demonstration pilot projects including:
 - o Access your healthcare information at the school.
 - NORCOR (Juvenile Justice) adoption pilot project.
 - o A community education guide for how to access healthcare information.
 - o Pilot "loop technology" in public buildings and churches for hearing assistance.

Goal Four: Increase availability of high quality broadband service in ALL Wasco County communities by driving demand through education.

As a result of the presence of Q-Life in The Dalles Google constructed a major data center here, bringing new employment opportunities to a community that had suffered the loss of well-paying jobs in the aluminum industry. Q-Life now has a revenue stream that could create a portion of the funding to promote broadband to other parts of our community. There is strategic value in revisiting the Q-Life strategy to build additional partnerships that focus on rural connectivity, rural broadband education, provider partnerships and awareness of the potential of broadband for communities and individuals.

Our Priority Action Agenda:

- 1. Drive demand for service through education and marketing the impacts and benefits of broadband. Education is key to "unlocking" latent demand for service, that would help make the business case for extending more capacity and services in rural areas.
- 2. Explore partnerships to focus on demand activation and last mile accessibility. Leverage other infrastructure, such as fiber assets owned by local power companies, telecommunications carriers, and state and federal government, to reduce cost of deployment through smart partnering and incentives.
- 3. Explore all possibilities for leveraging existing public and private infrastructure to bridge rural last mile gaps. The rural access problem is not limited to Wasco County, but exists in all rural areas of Oregon and in many rural areas across the nation.

Our Implementation Strategy:

- Develop a statewide policy to address rural broadband equity, and engage with the Oregon Broadband Advisory Council, Oregon Public Broadcasting and Oregon Business Development Department to formulate a statewide strategy to overcome rural broadband disparities.
- Drive "high capacity utilization" by businesses through education about web conferencing, video sharing, use of social media and other "power" uses of the Internet for marketing and business development.
- Market "lifeline" services, such as the \$9.95 low income options offered by carriers through meals-on-wheels or other in-home service delivery organizations.



• Form a cooperative effort between carriers to drive marketing and education on a public-private partnership basis to encourage adoption of broadband throughout the region.

Long-Term Strategies:

- Advocate for state or federal level policies or programs which extend rural broadband service. Participate in policy reform efforts focused on incentivizing rural accessibility.
- Partnership or pilot project with OPB, OBAC and OBDD to demonstrate a rural broadband project.

STRATEGIC OBJECTIVE

Leverage current technology planning efforts in our region, the region's broadband infrastructure and our investment in middle-mile fiber plant to enhance our region's economic vitality and quality of life.

	STRATI	STRATEGIC PRIORITIES	
Economic Development	Community Development	Education and Health	Utilization of Resources
		GOALS	
1. Increase the number of new businesses entering the county and existing business retention and expansion by creating a technically fluent workforce.	 Increase the number of new 2. Through digital literacy campaigns, businesses entering the county and increase adoption and expansion by creating a technically expansion to the county. Improve health and education and increase adoption and orbit of broadband. Improve health and education tates outcomes by leveraging tele-health and orbit increase. 	3. Improve health and education outcomes by leveraging tele-health and on-line learning modalities throughout the county.	4. Increase availability of high quality broadband service in ALL Wasco County communities by driving demand through education.
	Strategies & Tactics (str.	Strategies & Tactics (strategies in bold are highest priority)	priority)

- a. Provider collaboration on increasing adoption rates by establishing access 'hubs'.
- entrepreneurs in technology fields to start or expand businesses in the b. Recruit and support local
 - c. Expand bi-state collaboration within Mid-Columbia Region on broadband training, adoption and rural access initiatives.
- d. Assist fruit growers and other local businesses to adopt broadbandenabled strategies to compete in global markets.
- County as a "connected community" to e. Market the business and quality-of-life large employers with a telecommuting benefits of The Dalles and Wasco

- a. Develop and promote policy for access a. Establish a policy to get b. Deploy an effective public awareness equity in the County.
 - articulates broadband benefits and c. Establish partnerships to provide and outreach campaign that
- community-based Technology Users others, "neighbor-to-neighbor", with digital literacy training. Develop a Group with the mission of helping broadband/ technology utilization
- d. Establish means of increasing service and device affordability, e.g. neighborhood hot spots, equipment recycle program and grants or subsidies.

- and education service delivery. address to support healthcare broadband access to every
- collaboration and sharing best practices across the education and healthcare sectors. private consortium for b. Establish a public/
- assumptions and develop best practices for using broadband c. Initiate a pilot program to test to improve healthcare and/or educational outcomes.

- education and marketing the impacts a. Drive demand for service through and benefits of broadband.
- Explore partnerships to focus on demand activation and last mile accessibility.
- Explore all possibilities for leveraging infrastructure to bridge rural last mile existing public and private ن
- or programs which extend rural broadband Advocate for state or federal level policies service. Participate in policy reform efforts focused on incentivizing rural accessibility. ö
 - OBAC and OBDD to demonstrate a rural Partnership or pilot project with OPB, broadband project à